

# McConnell

A U T O M O T I V E

3150 Dauphin St. • Mobile, AL 36606  
P.O. Drawer 16508 • Mobile, AL 36616  
(251) 476-4141

July 26, 2007

Mr. John H. Lewis, Jr.  
Senior Partner  
Lewis & Associates, LLC  
1668 Government Street  
Mobile, Alabama 36604

Dear John:

I am writing to compliment you, Tripp and Jim on a job well done for McConnell Automotive. Like every successful automotive dealership, we have to always maintain control of our expenses.

When you offered the opportunity to potentially reduce several of our business expenses, it was of great interest to our management team. Although we were skeptical about the amount of savings Lewis & Associates could provide, we were pleasantly surprised with your cost reduction recommendations.

The limited amount of time on our part to gather the information was well worth the effort and a small investment to substantially add to our bottom line. Like many of your other clients, I will be happy to recommend Lewis & Associates should the opportunity present itself.

Sincerely,



Edwin W. McConnell  
President

